



Hill International, Inc.  
75 Second Ave.  
Needham, MA 02494  
Tel: 617-778-0900  
[www.hillintl.com](http://www.hillintl.com)

May 3, 2023

Ms. Kerry Lafleur  
Town Manager  
Town of Concord  
22 Monument Square  
Concord, MA 01742

**RE: Recommendation for Award to General Contractor  
Concord Middle School Project**

Dear Ms. Lafleur:

We have reviewed the attached General Contractor bids and associated documentation, including the DCAMM Update Statements, for the Concord Middle School Project. Upon review, we have determined that all three bids are valid.

The bid from CTA Construction in the amount of \$85,175,000 is the lowest responsive and responsible bid. **As such, Hill recommends award to CTA Construction at this time.**

The construction budget for the project, updated at the Special Town Meeting and subsequent vote earlier this year, is \$87,420,207. Acceptance of the bid from CTA Construction will create a budget savings of \$2,245,207. We would recommend a budget change to move this \$2,245,207 to 70-000 Construction Contingency, which is typical for a project of this magnitude and current timing.

The bid contingency of \$2,019,312 does not need to be utilized and can be removed from the project budget as planned.

In addition, deduct alternates can be rejected accordingly.

Should you have any questions, please reach out to me directly at 917.562.7028.

Sincerely,

A handwritten signature in black ink, appearing to read "Ian Parks", with a stylized flourish at the end.

Ian Parks  
Program Director

Attachments

**DELIVERING THE  
INFRASTRUCTURE  
OF CHANGE**

**BDO Project B23-JHQQ**

Town of Concord

Concord Middle School Project

**General Bid Log**

Date: 04/28/2023 at 12:02PM EDT

Page 1 of 1

Bidder	Contact Info	Base Bid	Alternates	Final Bid	Status
CTA Construction Managers 400 Totten Pond Rd Waltham, MA 02451	Jeffrey Hazelwood estimating@ctaconstruction.com	\$85,175,000.00	Alternate 1: (\$189,000.00) Alternate 2: (\$83,000.00) Alternate 3: (\$204,000.00) Alternate 4: (\$569,000.00) Alternate 5: (\$35,850.00)	\$85,175,000.00	_____
Brait Builders Corporation 57 Rockwood Road Marshfield, MA 02050	Kaitlin Johnson kjohnson@braitbuilders.com	\$85,790,000.00	Alternate 1: (\$190,000.00) Alternate 2: (\$149,800.00) Alternate 3: (\$184,500.00) Alternate 4: (\$429,700.00) Alternate 5: (\$35,850.00)	\$85,790,000.00	_____
Fontaine Bros., Inc. 510 Cottage Street Springfield, MA 01104	Thomas Wolfenden tom.w@fontainebros.com	\$89,852,000.00	Alternate 1: (\$190,000.00) Alternate 2: (\$95,000.00) Alternate 3: (\$500,000.00) Alternate 4: (\$550,000.00) Alternate 5: (\$35,000.00)	\$89,852,000.00	_____

# FORM FOR GENERAL BID

MGL c.149 Over \$150K

**TO THE AWARDING AUTHORITY:** Town of Concord

**A.** The Undersigned proposes to furnish all labor and materials required for **Concord Middle School Project, Concord Middle School** in Concord, Massachusetts, in accordance with the accompanying plans and specifications prepared by **SMMA** for the contract price specified below, subject to additions and deductions according to the terms of the specifications.

**B.** This bid includes addenda numbered: 1, 2, 3, 4, 5, 6, 7, 8, 9

**C. The proposed contract price is:**

Eighty-five Million One Hundred Seventy-five Thousand Dollars \$85,175,000.00.

For alternate No. 1: Plants	Subtract:	(\$189,000.00)
For alternate No. 2: Telescoping Stands	Subtract:	(\$83,000.00)
For alternate No. 3: Outdoor Classrooms	Subtract:	(\$204,000.00)
For alternate No. 4: Athletic Fields	Subtract:	(\$569,000.00)
For alternate No. 5: Wood Look Ceiling	Subtract:	(\$35,850.00)

**D.** The subdivision of the proposed contract price is as follows:

**ITEM 1.** The work of the general contractor, being all work other than that covered by **ITEM 2**.

**TOTAL OF ITEM 1** .....\$45,305,498.00

Sub-trade	Name of Filed Sub-bidder	Sub-bid Amount	Bond Required
Masonry	fernandes Masonry Inc	\$2,779,000.00	Yes
Miscellaneous and Ornamental Metals	SMJ Metal Company, Inc.	\$2,875,000.00	Yes
Waterproofing, Dampproofing and Caulking	Superior Caulking & Waterproofing Co., Inc.	\$455,000.00	Yes
Roofing and Flashing	Stanley Roofing Company	\$2,859,000.00	Yes
Metal Windows	R&R Window Contractors Inc.	\$3,560,290.00	Yes
Glass and Glazing	Aluminum & Glass Concepts, Inc.	\$218,074.00	Yes
Tile	Jantile Boston, LLC.	\$907,703.00	Yes
Acoustical Tile	K&K Acoustical Ceilings, Inc.	\$554,600.00	Yes
Resilient Floors	Capital Carpet & Flooring Specialists, Inc.	\$644,930.00	Yes
Painting	Bello Painting Co Inc	\$418,000.00	Yes
Elevators	Delta Beckwith Elevator Company	\$325,000.00	Yes
Fire Protection Sprinkler Systems	Xcel Fire Protection, Inc.	\$1,334,400.00	Yes
Plumbing	Araujo Bros Plumbing & Heating, Inc.	\$4,673,000.00	Yes
Heating, Ventilating	N.B. Kenney Company, Inc.	\$8,436,505.00	Yes

and Air-Conditioning (HVAC)			
Electrical Work	Wayne J. Griffin Electric, Inc.	\$9,829,000.00	Yes

**TOTAL OF ITEM 2** ..... \$39,869,502.00

The undersigned agrees that each of the above named sub-bidders will be used for the work indicated at the amount stated, unless a substitution is made. The undersigned further agrees to pay the premiums for the performance and payment bonds furnished by sub-bidders as requested herein and that all of the cost of all such premiums is included in the amount set forth in ITEM 1 of this bid.

The undersigned agrees that if he is selected as general contractor, he will promptly confer with the awarding authority on the question of sub-bidders; and that the awarding authority may substitute for any sub-bid listed above a sub-bid filed with the awarding authority by another sub-bidder for the sub-trade against whose standing and ability the undersigned makes no objection; and that the undersigned will use all such finally selected sub-bidders at the amounts named in their respective sub-bids and be in every way as responsible for them and their work as if they had been originally named in this general bid, the total contract price being adjusted to conform thereto.

**E.** The undersigned agrees that, if he is selected as general contractor, he will within five days, Saturdays, Sundays and legal holidays excluded, after presentation thereof by the awarding authority, execute a contract in accordance with the terms of this bid and furnish a performance bond and also a labor and materials or payment bond, each of a surety company qualified to do business under the laws of the commonwealth and satisfactory to the awarding authority and each in the sum of the contract price, the premiums for which are to be paid by the general contractor and are included in the contract price; provided, however, that if there is more than 1 surety company, the surety companies shall be jointly and severally liable.

The undersigned hereby certifies that he is able to furnish labor that can work in harmony with all other elements of labor employed or to be employed on the work; that all employees to be employed at the worksite will have successfully completed a course in construction safety and health approved by the United States Occupational Safety and Health Administration that is at least 10 hours in duration at the time the employee begins work and who shall furnish documentation of successful completion of said course with the first certified payroll report for each employee; and that he will comply fully with all laws and regulations applicable to awards made subject to section 44A.

The undersigned further certifies under the penalties of perjury that this bid is in all respects bona fide, fair and made without collusion or fraud with any other person. As used in this subsection the word "person" shall mean any natural person, joint venture, partnership, corporation or other business or legal entity.

The undersigned further certifies under penalty of perjury that the said undersigned is not presently debarred from doing public construction work in the commonwealth under the provisions of section twenty-nine F of chapter twenty-nine, or any other applicable debarment provisions of any other chapter of the General Laws or any rule or regulation promulgated thereunder.

CTA Construction Managers  
Name of Bidder

Jeffrey Hazelwood

Jeffrey Hazelwood - Bid Submitter

04/28/2023  
Signature & Title

400 Totten Pond Rd  
Waltham, MA 02451  
Business Address

Bid By: CTA Construction Managers  
04/28/2023 at 11:57:58AM EDT — BDO B23-JHQQ

# FORM FOR GENERAL BID

MGL c.149 Over \$150K

**TO THE AWARDING AUTHORITY:** Town of Concord

**A.** The Undersigned proposes to furnish all labor and materials required for **Concord Middle School Project, Concord Middle School** in Concord, Massachusetts, in accordance with the accompanying plans and specifications prepared by **SMMA** for the contract price specified below, subject to additions and deductions according to the terms of the specifications.

**B.** This bid includes addenda numbered: 1, 2, 3, 4, 5, 6, 7, 8, 9

**C. The proposed contract price is:**

Eighty-five Million Seven Hundred Ninety Thousand Dollars \$85,790,000.00.

For alternate No. 1: Plants	Subtract:	(\$190,000.00)
For alternate No. 2: Telescoping Stands	Subtract:	(\$149,800.00)
For alternate No. 3: Outdoor Classrooms	Subtract:	(\$184,500.00)
For alternate No. 4: Athletic Fields	Subtract:	(\$429,700.00)
For alternate No. 5: Wood Look Ceiling	Subtract:	(\$35,850.00)

**D.** The subdivision of the proposed contract price is as follows:

**ITEM 1.** The work of the general contractor, being all work other than that covered by **ITEM 2**.

**TOTAL OF ITEM 1** .....\$46,496,498.00

Sub-trade	Name of Filed Sub-bidder	Sub-bid Amount	Bond Required
Masonry	fernandes Masonry Inc	\$2,779,000.00	Yes
Miscellaneous and Ornamental Metals	United Steel	\$1,776,000.00	Yes
Waterproofing, Dampproofing and Caulking	Superior Caulking & Waterproofing Co., Inc.	\$455,000.00	Yes
Roofing and Flashing	Stanley Roofing Company	\$2,859,000.00	Yes
Metal Windows	R&R Window Contractors Inc.	\$3,560,290.00	Yes
Glass and Glazing	Aluminum & Glass Concepts, Inc.	\$218,074.00	Yes
Tile	Jantile Boston, LLC.	\$907,703.00	Yes
Acoustical Tile	K&K Acoustical Ceilings, Inc.	\$554,600.00	Yes
Resilient Floors	Capital Carpet & Flooring Specialists, Inc.	\$644,930.00	Yes
Painting	Bello Painting Co Inc	\$418,000.00	Yes
Elevators	Delta Beckwith Elevator Company	\$325,000.00	Yes
Fire Protection Sprinkler Systems	Xcel Fire Protection, Inc.	\$1,334,400.00	Yes
Plumbing	Grasseschi Plumbing and Heating, Inc.	\$5,196,000.00	Yes
Heating, Ventilating	N.B. Kenney Company, Inc.	\$8,436,505.00	Yes

and Air-Conditioning (HVAC)			
Electrical Work	Wayne J. Griffin Electric, Inc.	\$9,829,000.00	Yes

**TOTAL OF ITEM 2** ..... \$39,293,502.00

The undersigned agrees that each of the above named sub-bidders will be used for the work indicated at the amount stated, unless a substitution is made. The undersigned further agrees to pay the premiums for the performance and payment bonds furnished by sub-bidders as requested herein and that all of the cost of all such premiums is included in the amount set forth in ITEM 1 of this bid.

The undersigned agrees that if he is selected as general contractor, he will promptly confer with the awarding authority on the question of sub-bidders; and that the awarding authority may substitute for any sub-bid listed above a sub-bid filed with the awarding authority by another sub-bidder for the sub-trade against whose standing and ability the undersigned makes no objection; and that the undersigned will use all such finally selected sub-bidders at the amounts named in their respective sub-bids and be in every way as responsible for them and their work as if they had been originally named in this general bid, the total contract price being adjusted to conform thereto.

**E.** The undersigned agrees that, if he is selected as general contractor, he will within five days, Saturdays, Sundays and legal holidays excluded, after presentation thereof by the awarding authority, execute a contract in accordance with the terms of this bid and furnish a performance bond and also a labor and materials or payment bond, each of a surety company qualified to do business under the laws of the commonwealth and satisfactory to the awarding authority and each in the sum of the contract price, the premiums for which are to be paid by the general contractor and are included in the contract price; provided, however, that if there is more than 1 surety company, the surety companies shall be jointly and severally liable.

The undersigned hereby certifies that he is able to furnish labor that can work in harmony with all other elements of labor employed or to be employed on the work; that all employees to be employed at the worksite will have successfully completed a course in construction safety and health approved by the United States Occupational Safety and Health Administration that is at least 10 hours in duration at the time the employee begins work and who shall furnish documentation of successful completion of said course with the first certified payroll report for each employee; and that he will comply fully with all laws and regulations applicable to awards made subject to section 44A.

The undersigned further certifies under the penalties of perjury that this bid is in all respects bona fide, fair and made without collusion or fraud with any other person. As used in this subsection the word "person" shall mean any natural person, joint venture, partnership, corporation or other business or legal entity.

The undersigned further certifies under penalty of perjury that the said undersigned is not presently debarred from doing public construction work in the commonwealth under the provisions of section twenty-nine F of chapter twenty-nine, or any other applicable debarment provisions of any other chapter of the General Laws or any rule or regulation promulgated thereunder.

Brait Builders Corporation  
Name of Bidder



Kaitlin Johnson - Bid Submitter

04/28/2023  
Signature & Title

57 Rockwood Rd Ste 3  
Marshfield, MA 02050  
Business Address

Bid By: Brait Builders Corporation  
04/28/2023 at 11:47:12AM EDT — BDO B23-JHQQ



# FORM FOR GENERAL BID

MGL c.149 Over \$150K

**TO THE AWARDING AUTHORITY:** Town of Concord

**A.** The Undersigned proposes to furnish all labor and materials required for **Concord Middle School Project, Concord Middle School** in Concord, Massachusetts, in accordance with the accompanying plans and specifications prepared by **SMMA** for the contract price specified below, subject to additions and deductions according to the terms of the specifications.

**B.** This bid includes addenda numbered: 1, 2, 3, 4, 5, 6, 7, 8, 9

**C. The proposed contract price is:**

Eighty-nine Million Eight Hundred Fifty-two Thousand Dollars \$89,852,000.00.

For alternate No. 1: Plants	Subtract:	(\$190,000.00)
For alternate No. 2: Telescoping Stands	Subtract:	(\$95,000.00)
For alternate No. 3: Outdoor Classrooms	Subtract:	(\$500,000.00)
For alternate No. 4: Athletic Fields	Subtract:	(\$550,000.00)
For alternate No. 5: Wood Look Ceiling	Subtract:	(\$35,000.00)

**D.** The subdivision of the proposed contract price is as follows:

**ITEM 1.** The work of the general contractor, being all work other than that covered by **ITEM 2**.

**TOTAL OF ITEM 1** .....\$51,081,498.00

Sub-trade	Name of Filed Sub-bidder	Sub-bid Amount	Bond Required
Masonry	fernandes Masonry Inc	\$2,779,000.00	Yes
Miscellaneous and Ornamental Metals	United Steel	\$1,776,000.00	Yes
Waterproofing, Dampproofing and Caulking	Superior Caulking & Waterproofing Co., Inc.	\$455,000.00	Yes
Roofing and Flashing	Stanley Roofing Company	\$2,859,000.00	Yes
Metal Windows	R&R Window Contractors Inc.	\$3,560,290.00	Yes
Glass and Glazing	Aluminum & Glass Concepts, Inc.	\$218,074.00	Yes
Tile	Jantile Boston, LLC.	\$907,703.00	Yes
Acoustical Tile	K&K Acoustical Ceilings, Inc.	\$554,600.00	Yes
Resilient Floors	Capital Carpet & Flooring Specialists, Inc.	\$644,930.00	Yes
Painting	Bello Painting Co Inc	\$418,000.00	Yes
Elevators	Delta Beckwith Elevator Company	\$325,000.00	Yes
Fire Protection Sprinkler Systems	Xcel Fire Protection, Inc.	\$1,334,400.00	Yes
Plumbing	Araujo Bros Plumbing & Heating, Inc.	\$4,673,000.00	Yes
Heating, Ventilating	N.B. Kenney Company, Inc.	\$8,436,505.00	Yes

and Air-Conditioning (HVAC)			
Electrical Work	Wayne J. Griffin Electric, Inc.	\$9,829,000.00	Yes

**TOTAL OF ITEM 2** ..... \$38,770,502.00

The undersigned agrees that each of the above named sub-bidders will be used for the work indicated at the amount stated, unless a substitution is made. The undersigned further agrees to pay the premiums for the performance and payment bonds furnished by sub-bidders as requested herein and that all of the cost of all such premiums is included in the amount set forth in ITEM 1 of this bid.

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The undersigned further certifies under penalty of perjury that the said undersigned is not presently debarred from doing public construction work in the commonwealth under the provisions of section twenty-nine F of chapter twenty-nine, or any other applicable debarment provisions of any other chapter of the General Laws or any rule or regulation promulgated thereunder.

Fontaine Bros., ?Inc.  
Name of Bidder



Thomas Wolfenden - Bid Submitter

04/28/2023  
Signature & Title

510 Cottage Street  
Springfield, MA 01104  
Business Address

04/28/2023 at 11:45:36AM EDT — BDO B23-JHQQ  
Bid By: Fontaine Bros., ?Inc.